

EDINGER ASSOCIATES



Dag Wilkinson
Senior Counsel

With more than 30 years of experience as a large law-firm partner and general counsel, Mr. Wilkinson brings to his clients a wealth of corporate finance, securities, transactional, and executive expertise. He has a proven track record of forging long-term working relationships with executive management teams.

He currently represents clients in a wide range of industries, including real estate, finance and hospitality, including hotel owners, hedge funds, non-bank real estate lenders, real estate and hotel developers and executives in a wide range of industries.

Mr. Wilkinson was previously chief legal officer and secretary of Capital Pacific Holdings, Inc., a publicly traded \$600 million real-estate company based in

Newport Beach, California, with operations in multiple states. Prior to Capital Pacific, Mr. Wilkinson was a partner at Wiley Rein LLP, a prominent Washington, DC law firm, where he led the firm's corporate practice and loss-mitigation program. Previously, he practiced corporate and banking law as a partner in his own law firm and as an associate in the Washington, DC office of the international law firm Willkie Farr & Gallagher, LLP.

Representative Experience:

- Serves as general transactional counsel to \$2 billion hedge fund which invests in mortgage backed securities and residential real estate
- Serves as outside counsel to two non-bank real estate lenders with over \$2 billion in originations, including loan documentation, institutional loan sales, commercial debt, workouts and general representation
- Serves as corporate counsel to one of the largest home building trade associations in the US
- Oversaw all legal activities — including general corporate matters, securities law compliance, corporate finance, and risk management — of \$600 million, publicly traded company for seven years
- Represented multiple hotel owners in negotiating hotel management agreements, technical services agreements and license agreements with major hotel operators and brands, including Starwood, Hilton, Marriott, Hyatt, Virgin and Kimpton
- Regularly represents investees in private equity transactions
- Responsible for over \$500 million in senior, subordinated, and project-level financing, an annual average of \$300 million in land acquisitions, and led a public home-builder through a complex “going private” transaction
- Extensive experience in workouts both for lenders and borrowers through multiple real estate cycles
- Lead transactional counsel in acquisition of 24,000-acre real estate development site
- Lead transactional counsel to television and radio operators in acquisitions of more than 500 radio and television stations

Contact Information

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Practice Areas

- Real Estate Transactions
- Business and Finance
- Hospitality
- Telecommunications, Media, and Technology
- Bankruptcy and Financial Restructuring
- Intellectual Property

Bar Admissions

- California
- District of Columbia
- U.S. Supreme Court

Education

- JD, Yale Law School
- MPA, Princeton University
Woodrow Wilson School
- BA, summa cum laude, University of Maryland