

EDINGER ASSOCIATES



J. Ladd Johnson Partner

Mr. Johnson has a wealth of experience representing public and private companies of all sizes in business and finance matters ranging from large mergers, acquisitions and finance transactions worth hundreds of millions of dollars, to structuring and forming mid-sized and start-up companies in a variety of industries, including technology, media, and telecommunications.

Mr. Johnson has unique breadth and depth of experience in the purchase, sale, leasing, financing of, and space on transmission towers.

Mr. Johnson serves as outside general counsel to multiple rapidly growing media and technology companies. He also regularly advises clients on matters involving corporate governance, workout matters, real estate, broadcast and media towers, bankruptcy and reorganization, tax-exempt status, and general corporate law. He formerly served on the Board of Directors of a rapidly growing company in the oil and gas industry, specializing in 3D and electromagnetic data interpretation services. Prior to joining Edinger Associates, Mr. Johnson was an associate at Holme Roberts & Owen LLP, and an associate at Wiley Rein LLP.

Representative Experience:

- Represented Emmis Communications Corporation (NASDAQ: EMMS) in acquisition of New York radio stations for \$131 million
- Represented tower developer in sale of 75+ towers to public REIT for over \$70 million
- Represented tower developer in sale of 60+ towers to public REIT for over \$50 million
- Represented tower developer in acquisition of 14 towers for over \$15 million
- Represented broadcaster selling multiple Telemundo TV stations for \$21 million
- Represented national public broadcaster in sale and leaseback of 16 broadcast towers
- Represented private equity group in \$15 million purchase of food production company
- Represented private equity group in \$14 million purchase of services business
- Represented private equity group in \$13 million purchase of software company
- Represented private equity group in \$5 million debt financing of apartment buildings
- Represented private equity group in \$3 million debt financing for real estate developer
- Represented private equity groups on various minority investments, including: drone company, smart-home technology company, corporate gifts company and others
- Outside general counsel for multiple tower developers, advising on company structure, equity investor agreements, ground leases, tower leases and other contracts
- Outside general counsel for multiple TV broadcasters, advising on network affiliation agreements, advertising, real estate leases, debt/equity financing
- Outside general counsel for nanoparticle developer and producer
- Outside general counsel for "DAS" communications infrastructure company
- Outside general counsel to frozen beverage company
- Outside general counsel to infrastructure management software company
- Outside general counsel to healthy food and wellness company
- Outside counsel to brokerage and financial advisory firm

Contact Information

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Practice Areas

- Mergers & Acquisitions
- Corporate Finance & Lending
- Telecommunications, Media, and Technology
- Vertical Real Estate (towers)
- Private & Venture Equity

Bar Admissions

- District of Columbia
- Utah

Education

- JD, Brigham Young University (2001)
- MAcc, Brigham Young University (2001)
- BS, Brigham Young University (2000)

Professional Associations

- Founder, Communications Law Section, Utah State Bar
- Certified Public Accountant (inactive)
- Federal Communications Bar Association